Jan, 2024

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ACADEMIC APPOINTMENT Louisiana State University, Ourso College of Business

Assistant Professor, 2023 -

EDUCATION Purdue University, Krannert School of Management

Ph.D. Candidate, Strategic Management, 2023 Seoul National University, Business School

M.S., Strategic Management and International Business, 2017

B.A., Business Administration (with honors), 2015

Research Interest (1) Entrepreneurship, Innovation, Trade Secrets, Venture capital

(2) Contracts, Governance, Inter-firm relationships

Publications

(1) Um, C. T., Guo, S., Lumineau, F., Shi, W., & Song, R. (2022). The Downside of CFO Function-based Language Incongruity, Academy of Management Journal, 65(6)

(2) Triana, M., Song, R., **Um, C. T.**, & Huang, L. (2024). Stereotypical Perception in Management: A Review and Expansion of Role Congruity Theory, *Journal of Management*, 50(1)

Working Papers (1) **Um, C. T.**, Ozmel, U., & Reuer, J. Veto Rights in Venture Capital contracts* (1st Revise&Resubmit : AMJ)

- (2) **Um, C. T.** & Park, H.D. Evolution of Value Capture Rights in Venture Capital Contracts* (UnderReview : SMJ)
- (3) Song, R., **Um, C. T.**, Zachary, M., & Shi, W. BERT Embedding Strategy for Patent Data: New Operationalization and Dataset (Target: *SMJ*)
- (4) Um, C. T., Park, H.D., & Deng, S. Venture Capital Contract Design and Startup's Patent Strategy
- (5) Byun, H., Lim, K., & **Um, C. T.** Which way to exit? Startup M&A Deal Termination and Contract Design
- (6) Um, C. T. Immortal Drugs: How Pharmaceuticals Respond to Evergreening

ACADEMIC PRESENTATION

- (1) How Venture Capital contracts evolve. Bargaining power and value capture rights Korea U., SKK U., MSM (poster) 2022
- (2) Consequence of VC control : The effect of VC board representation on venture's subsequent alliance formation Purdue U. 2021; SMS, AOM, PurdueU., MSM 2022
- (3) The effect of risk sharing between founder and VC on founder's effort exertion PurdueU. 2021
- (4) The Effect of Perceived Incongruence on Contract Design: Evidence from Debt Contracts KDSA Research Symposium 2018; SMS, PurdueU. 2019

Honors & Awards

Krannert Graduate Institute Certificate for Outstanding Teaching, 2023

Krannert Doctoral Fellowship Award for Excellence in Research, 2021, one year full funding

Krannert Doctoal Research Fund, 2020, \$7,500

Ross Fellowship (Purdue), 2017, one year full funding and \$17,645 Graduate Scholarship (SNU), 2015-2016, two years full scholarship

National Humanities and Social Sciences Scholarship, 2013-2014, two years full scholarship

Dean's List (SNU Business School), 2013-2014

Nuclear Security Summit Outstanding Interpreter, Certificate of Merit, 2012

^{*} title anonymized for blind review

Teaching & TA Experience (Undergraduate) Strategic Management MGMT 352 (2020, Fall, Hybrid) - Lecturer (Undergraduate) Strategic Management MGMT 352 (2020, Spring) - Lecturer (4.3/5)

(EMBA) Strategy (Prof Kenny Park, 2015 & 2016, Spring) - TA

(Ph.D. & M.S.) International Business Seminar (Prof Kenny Park, 2016, Spring) - TA

(EMBA) Creativity and Innovation (Prof Kenny Park, 2015, Fall) - TA

(Undergraduate) Design thinking and innovation (Prof Kenny Park, 2015, Fall) - TA

Extracurricular Midwest Strategy Meeting (MSM) PhD Consortium, May 2022

AOM STRonger PhD Networkshop, May 2022

Strategic Management Society (SMS) Doctoral Consortium, Sep 2021 Advanced Statistics Workshop. Bayesian Statistical Analysis, Jul 2016

Sergeant, Republic of Korea Army, Aug 2010- Jun 2012

Intern, PricewaterhouseCoopers (PwC) Korea, Dec 2009 - Jan 2010

ACADEMIC ACTIVITIES Member, Ad hoc Reviewer, Academy of Management Member, Ad hoc Reviewer, Strategic Management Society

Ad hoc Reviewer, British Journal of Management

SKILLS

Gephi, LATEX, R, SAS, Stata

Citizenship &

Citizenship: United States of America, Republic of Korea

Language

Language: English (fluent), Korean (fluent), French (upper intermediate, CEFR B2)