

LSU -- Rebuilding Utility Infrastructure: Challenges and Opportunities

Infrastructure Development & Needs From a Commercial Viewpoint

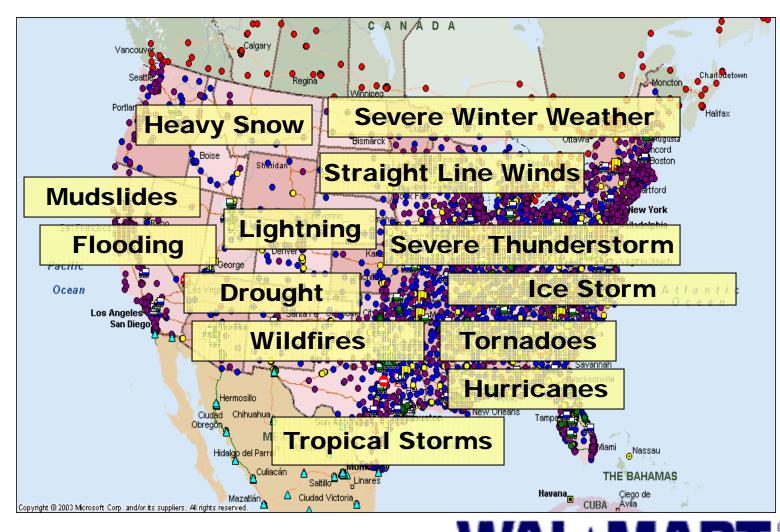
Chris Hendrix

General Manager, Texas Retail Energy, LLC Manager of Energy Procurement, Wal-Mart Stores, Inc.











Setting the Stage







Setting the Stage





Setting the Stage





How did Katrina impact our business?

At Wal-Mart:

- ~34,000 Associates
- 5 deaths
- 173 facilities
- 107 damaged/loss







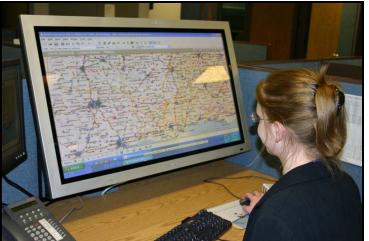


Business 50 Managin







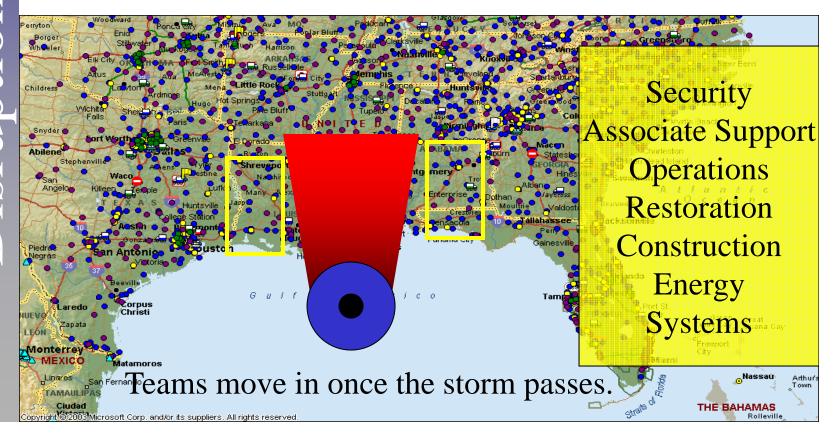


WAL*MART®



Disaster Response Teams

Teams Staged on the peripherals of the storm





Preparation and Planning

- Crisis Management Planning
- Continuity of Operations Planning
- Critical Infrastructure Identification
- Disaster Recovery Planning
- Emergency Procedures & Flipcharts
- Mitigation Programs
- Risk and Hazard Assessment





Support

- Eight Distribution Centers placed in the US with set aside "disaster merchandise" square footage.
- \$4.7 million dollars in "disaster merchandise".
- Between 70 and 1050 pallets at each DC.
- •Over 250,000 gallons of water stored.
- Strategic relationships with key vendors for more.
- •Less than 24 hours on major requests!

Support only sent when requested!





The TWO most important aspects of crisis management:

- PREPARATION
- COMMUNICATION





Preparation:

- WMT can be used as a resource for mass quantity supply and ship product directly to staging areas but need to work out details before the disaster starts
- Customer Account Manager keep contact information up to date





Communication:

- Websites with real-time outage information
 - Displayed in a graphical map format
 - Outage Cause
 - Recovery Time Objective
- Access to a Customer Account Manager

To enable WMT to get energized and to apply resources efficiently it is imperative that we know the status/plans of the utilities.

WAL*MART*



Market Approaches:

- Restructure Louisiana's Electric Industry (Wholesale & Retail)
- Electricity Competition will encourage additional generation and transmission
- Require all LA utilities be a member of a Regional Transmission Organization
 - NOT an ICT (Independent Coordinator of Transmission)
- Encourage on-site generation

