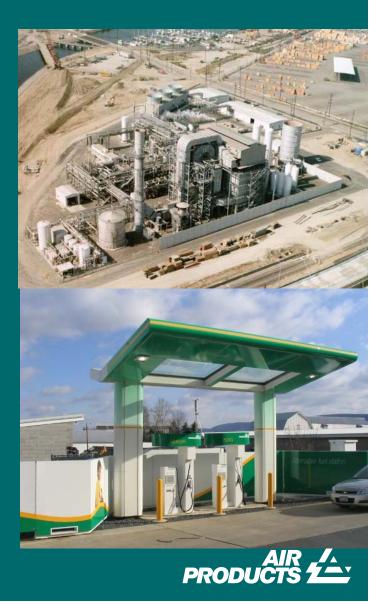


Air Products' Leadership in Hydrogen Fuel Infrastructure

- World's largest producer of merchant hydrogen ~50% share
 - > 40 years of experience
 - 90% used at source
 - 8% piped to point of use
 - $CH_4 + 2H_2O + heat \rightarrow 4H_2 + CO_2$
- Active in fueling since 1993
 - Over 100 hydrogen stations
 - Over 100 dispensers
 - 350 and 700 bar pressure
 - Approaching 200,000 fuelings
 - In 16 countries



How is Hydrogen Used?

- Hydrogen is used to produce glass, steel, foods, pharmaceuticals and electronics.
 - Approximately 1,000 customers purchase hydrogen in the US and Canada for industrial use.
- Hydrogen is also used in hydrogenation, hydrotreating, hydrocracking, and other industrial applications in the petrochemical and refining industries.
- Hydrogen is used in fuel cells to produce electric power.
- Hydrogen is now being used more frequently for motive power (cars, vans, buses, forklifts, boats, planes, etc.) through either:
 - Internal combustion or
 - Fuel cells



3 Applications for hydrogen "fueling":

- Internal Combustion Hydrogen
 - Utilizing H₂ in a traditional (modified) 4 stroke combustion engine
- Hydrogen-Compressed-Natural-Gas ("HCNG")
 - Blending pure H₂ with NG to lower NOX in NGfueled vehicles
- Pure H₂ used as fuel source for fuel-cell vehicles (electric vehicle)
 - Pure H₂ used in Proton Exchange Membrane fuel cell to produce electricity

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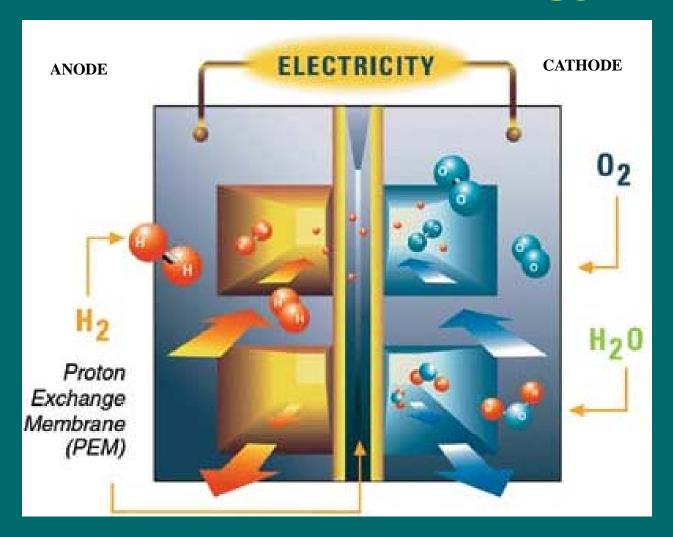


HCNG

- HCNG is now accepted as an alternative fuel in order to reduce NOx & HC emissions
 - NOx reduced by up to 50%
- Primary approaches:
 - Run low level blends on existing engines
 - Run 20% blend on modified engines
 - Run 30% blend on specially designed engine
- HCNG vehicles expected to roll-out sooner than fuel cell vehicles
 - Technology is "here" today
 - Can be applied to Mass Transit Fleets
 - Can make immediate impact on emissions reductions
- Natural fit for regions already invested in CNG vehicles



Fuel Cell Technology



Fuel Cells create a DC electrical power circuit caused by the movement of electrons between anode And cathode in a PEM



The Cars





















HCNG Busses and Vans

- Chassis: 40' New Flyer CNG passenger bus
- Engine: 11 liter Daewoo
- Operation: campus transit
- Fuel Consumption: ~3 mpgDiesel equivalent
- Fueling: daily

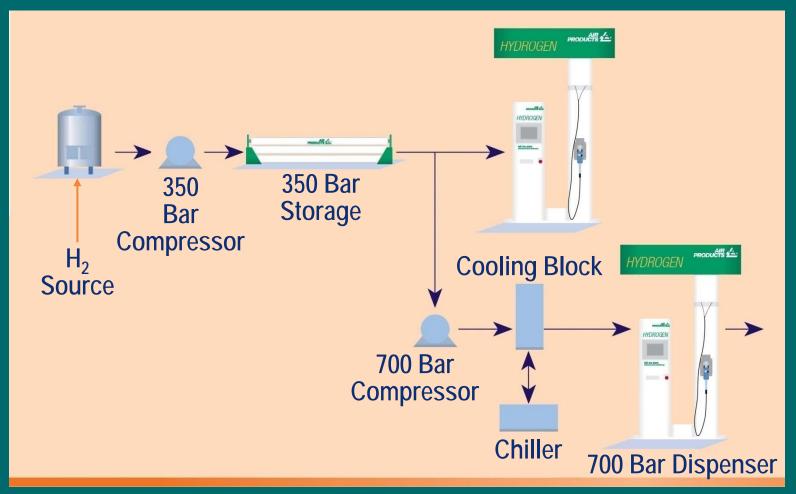




- Chassis: E 250 Ford utility van
- Engine: 4.6 L V8, 30% H₂ in HCNG
- Fuel Capacity: ~80 I at 3600 psi of HCNG
- Operation: campus work van
- Fuel consumption: ~8 mpg gas equivalent
- Fueling: random 24/7



Hydrogen— Fuel of the Future, Today! Typical System





Air Products Allentown Corporate Offices



Customer Projects





Retail Fueling

BP - Singapore

Shell Hydrogen Washington DC





BP - SMUD





Fuel Cells for Materials Handling

How are fuel cells used for materials handling?

- Complete fuel cell engine in a box
- Direct replacements for industrial batteries in motive power equipment



What do the fuel cell power packs do?

- Replace batteries permanently
- Converts hydrogen gas to direct current (DC) power
- Refueled in 1 to 2 minutes by self-service dispensers
- Provides constant power 24/7 eliminates battery droop
- Runs 2 times as long as a battery
- Produces no emissions except clean water and heat





Typical Fuel Cell power packs

Class I

Class II

Class III









Fuel Cell Savings in Materials Handling

Lower Labor Costs

- Eliminate labor associated with battery changes
- Eliminate travel to and from battery room
- Eliminate corralling (traffic jams) problems

Increase Productivity

- More product moved with less labor
- Trucks run at full speed 24x7

Reclaim Warehouse Space

- Reuse battery room to expand operations
- Save up to \$1.5 million in construction costs

Improve Employee Relations

- Improve morale & standardize operator performance
- Improve health and safety standards





Sysco Houston



Thank you

tell me more www.airproducts.com/H2energy